

**LAKE LANIER ISLANDS DEVELOPMENT AUTHORITY
BOARD OF DIRECTORS MEETING
June 15, 2018**

The Lake Lanier Islands Development Authority Board of Directors held its regularly scheduled meeting at the Legacy Lodge and Conference Center, Lake Lanier Islands, Georgia. (A Board package and handouts are attached hereto and made official parts of these Minutes as an Attachment)

BOARD MEMBERS PRESENT:

Mr. Lonice Barrett, Chairman
Ms. Terri Jondahl, Vice-Chairman
Mr. Wayne Jessup, Secretary-Treasurer
Mr. Michael Bennett
Mr. Benny Bagwell
Mr. Randall Frost
Mr. John Kieffer
Ms. Lauren Pugh

STAFF:

Mr. Bill Donohue
Ms. Brenda McMillian

VISITORS:

Mr. Tom Calkins, LLIDA Legal Counsel, Hulsey, Oliver & Mahar, LLP
Mr. Grier Todd, Lake Lanier Islands Management Company, LLC
Mr. Michael Williams, Lake Lanier Islands Management Company, LLC
Mr. Russell Burnett, Lake Lanier Islands Management Company, LLC
Mr. John Lush, Safe Harbor Development, LLC
Ms. Pamela A. Keene, Lakeside News

CALL TO ORDER

Chairman Barrett called the meeting to order at 8:25 a.m.

APPROVAL OF AGENDA

Chairman Barrett requested a motion to approve the Agenda. Mr. Bennett made a motion, seconded by Mr. Bagwell and the motion carried unanimously.

APPROVAL OF MINUTES

Chairman Barrett requested a motion to approve the Minutes of the April 20, 2018 LLIDA Board of Directors Meeting as submitted. A motion was made by Mr. Frost, seconded by Mr. Bagwell and the minutes were unanimously approved.

APPROVAL OF THE LLIDA FY 19 OPERATING BUDGET

Chairman Barrett called on Mr. Donohue. Mr. Donohue briefed the Board on the FY 19 Operating Budget. A motion was made Mr. Kieffer, seconded by Ms. Jondahl and the motion unanimously passed.

APPROVAL OF FINANCIAL REPORT

Chairman Barrett called on Mr. Donohue to discuss the Financial Report.

Ms. Jondahl made a motion to approve the Financial Report as presented, seconded by Mr. Bagwell and the motion carried unanimously.

Mr. Donohue discussed the LLIDA June Monthly Report. The RFP for the Pinelsle Conference Center was discussed including the desire to be able to sign the contract with the selected firm as soon as funds are available from GSFIC. Chairman Barrett requested a motion to schedule a called meeting for contract finalization. A motion was made by Mr. Frost, seconded by Ms. Pugh and the motion passed unanimously.

LLIDA Legal Counsel Report, Mr. Calkins stated the comprehensive review of the LLIDA Alcohol Ordinance is ongoing. Mr. Calkins discussed the Ordinance has not been reviewed in the last 22 years.

Mr. Todd, LLIMC, discussed the first quarter for hotel, wedding and golf business was fair and that May was solid.

- June is pacing solid with weddings and other business.
- The VIP event was extremely well done by Safe Harbor.

John Lush, Safe Harbor Development, updated the Board on several things:

- Entered the sixth week with every weekend busier than the prior and prior year.
- The last week of June is going to be the biggest catering and picnic business. This includes three pavilions: Beachview, temporary pavilion by the courtesy docks, and Fin Dunker area.
- Employment. More employees than in past years.
 - Hired two more salespeople.
 - Hired a second F & B manager for the water park.
 - Searching for a VP of Marketing.
- Continuing to work on the snow ride, Safe Harbor, is taking the lead.
- During the VIP event John Cohan, Margaritaville, stated this is the best Margaritaville project. Five articles so far regarding the event.
- Support from the LLIMC team is over the top especially Mr. Todd.
- Security - Hall County Sheriff's office is providing four officers on foot with the objective to provide a safe place. Safe Harbor security patrols by boat. Buoys in the cove state no loud music, no profanity, family environment.
- Promos.
 - Mondays and Wednesdays – local boaters club receives ½ price appetizers and no mooring fees.
 - Monday is first responder's day.
 - Tuesday is Teacher's day.
- Boat cruises were sold out the last five-weeks.

Chairman Barrett thanked Mr. Lush and Safe Harbor sharing that it is refreshing to hear such excitement and to see so many changes around Lanier Islands.

Chairman Barrett requested a motion to adjourn, Mr. Frost made a motion to adjourn, Mr. Bagwell seconded, and the meeting was adjourned unanimously at 9:10 a.m.

Lonice Barrett
Chairman
Lake Lanier Islands Development Authority

Submitted by:
Brenda McMillian, Executive Assistant/Office Manager
Lake Lanier Islands Development Authority